



LAKE MARTIN

Date	No. Sales	Average Selling Price	Median Selling Price	Ave Days on Market	Total For Sale	Inv./Sales Ratio
2008 - December						
November						
October						
September						
August						
July						
June	19	243,458	172,500	124	814	42.8
May	29	333,328	169,900	256	789	27.2
April	40	284,569	155,000	189	754	18.9
March	30	295,117	169,000	163	708	23.6
February	16	289,907	146,000	116	624	39.0
January	13	179,039	131,000	176	586	45.1
2007 - December	18	205,044	127,000	185	545	30.3
November	20	262,245	185,000	107	591	29.6
October	22	207,439	115,000	196	604	27.5
September	40	359,476	210,000	147	623	15.6
August	43	373,241	180,000	153	664	15.4
July	29	303,092	144,000	162	704	24.3
June	34	401,479	172,000	191	684	20.1
May	50	401,479	270,000	148	663	13.3
April	32	268,453	130,000	187	662	20.7
March	42	442,797	255,000	148	675	16.1
February	24	349,387	289,000	104	601	25.0
January	29	181,310	109,500	155	570	19.7
2006 - December	25	213,716	150,000	87	517	20.7
November	35	379,489	154,000	151	527	15.1
October	39	324,239	270,000	150	507	13.0
September	35	318,706	130,000	114	489	14.0
August	45	322,197	230,000	85	468	10.4
July	50	300,699	220,000	137	464	9.3
June	54	351,340	250,000	130	436	8.1
May	50	393,527	360,000	151	426	8.5
April	45	319,841	256,000	165	414	9.2
March	43	260,687	186,500	130	367	8.5
February	33	314,250	280,000	111	325	9.8
January	30	203,630	115,000	168	308	10.3
2005 - December	23	205,034	165,000	132	258	11.2
November	44	250,848	199,500	139	259	5.9
October	40	291,014	239,217	125	227	5.7
September	43	302,823	218,000	107	223	5.2
August	45	323,156	327,000	110	233	5.2
July	44	238,245	217,500	107	214	4.9
June	48	194,943	236,351	157	232	4.8
May	50	251,165	234,900	193	224	4.5
April	53	257,913	201,000	179	239	4.5
March	58	242,214	205,000	151	249	4.3

See note on color posting at bottom of data.



LAKE MARTIN

Date	No. Sales	Average Selling Price	Median Selling Price	Ave Days on Market	Total For Sale	Inv./Sales Ratio
February	26	166,852	115,000	146	258	9.9
January	23	232,129	176,000	198	253	11.0
2004 - December	28	247,668	177,000	157	239	8.5
November	38	214,971	183,000	140	257	6.8
October	37	194,482	179,900	132	281	7.6
September	49	256,610	180,000	192	275	5.6
August	51	228,035	258,500	163	288	5.6
July	40	166,651	151,000	139	303	7.6
June	45	237,000	201,500	161	323	7.2
May	39	220,989	195,000	146	316	8.1
April	40	184,760	143,500	235	275	6.9
March	36	266,947	210,000	190	289	8.0
February	28	183,101	150,000	213	282	10.1
January	13	165,338	185,000	238	271	20.8
2003 - December	24	215,532	160,000	164	268	11.2
November	17	287,300	170,000	282	278	16.4
October	36	202,961	170,000	203	266	7.4
September	38	207,985	156,900	200	298	7.8
August	34	253,577	202,500	236	303	8.9
July	38	158,379	141,000	206	312	8.2
June	40	176,992	150,000	221	323	8.1
May	33	278,080	175,000	217	344	10.4
April	27	197,219	138,000	204	362	13.4
March	31	164,737	148,000	194	368	11.9
February	13	211,462	145,000	279	352	27.1
January	15	161,533	145,000	315	349	23.3
2002 - December	19	117,330	93,500	212	355	18.7
November	22	156,277	105,000	205	348	15.8
October	19	143,623	116,500	150	368	19.4
September	21	269,768	204,000	235	383	18.2
August	39	182,384	117,500	168	380	9.7
July	27	208,433	176,000	152	443	16.4
June	17	167,785	157,000	216	426	25.1
May	26	197,178	165,000	194	431	16.6
April	20	199,935	190,500	202	413	20.7
March	35	140,225	127,500	175	429	12.3
February	20	171,155	105,000	201	386	19.3
January	14	205,857	159,000	291	307	21.9
2001 - December	*	*	*	*	*	*
November	*	*	*	*	*	*
October	17	147,824	120,000	248	287	16.9
September	11	210,672	170,000	193	319	29.0
August	28	209,618	167,500	256	318	11.4
July	28	179,098	144,250	238	346	12.4
June	30	199,483	190,000	197	424	14.1
May	28	170,214	94,000	193	346	12.4



LAKE MARTIN

Date	No. Sales	Average Selling Price	Median Selling Price	Ave Days on Market	Total For Sale	Inv./Sales Ratio
April	20	99,385	96,000	211	440	22.0
March	25	183,290	128,500	229	450	18.0
February	15	186,080	173,000	254	309	20.6
January	9	194,667	185,000	288	297	33.0
2000 - December	12	80,546	40,675	133	366	30.5
November	18	108,761	60,500	182	330	18.3
October	16	112,659	80,300	199	300	18.8
September	21	180,086	138,000	242	299	14.2
August	21	211,186	152,000	246	296	14.1
July	25	170,252	79,900	307	279	11.2
June	19	174,833	132,500	120	275	14.5
May	16	166,629	82,000	218	339	21.2
April	26	130,288	133,000	162	*	*
March	18	156,833	112,900	160	*	*
February	18	199,177	172,500	188	*	*
January	22	97,409	66,750	310	*	*
1999	*	*	*	*	*	*
1998	219	158,831	*	155	*	*
1997	283	140,323	*	153	*	*
1996	344	122,092	*	133	*	*
1995	199	107,405	*	141	*	*
1994	203	97,748	*	177	*	*
1993	*	*	*	*	*	*
1992	*	*	*	*	*	*
1991	*	*	*	*	*	*
1990	*	*	*	*	*	*
1989	*	*	*	*	*	*
1988	*	*	*	*	*	*

Numbers in red indicate the highest annual value recorded in the current market.

Numbers in green indicate the shortest average days on the market in the current market.